

Message Text

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PAGE 01 ASUNCI 04737 181700Z
ACTION COME-00

INFO OCT-01 ARA-14 ISO-00 EB-08 /023 W
-----038889 190613Z /15
R 181454Z NOV 77
FM AMEMBASSY ASUNCION
TO SECSTATE WASHDC 1615

UNCLAS ASUNCION 4737

E.O. 11652: N/A
TAGS: BEXP, PA
SUBJ: ADS REQUEST FOR BARON ZIPPERS, LTD., NEW YORK, NY

REF: COMMERCE CD-144, SEPTEMBER 6, 1977

THE FOLLOWING FIRMS HAVE BEEN CONTACTED AND HAVE EXPRESSED
INTEREST IN REPRESENTING BARON ZIPPERS, LTD. AS AGENT/
DISTRIBUTOR:

1. S.A. MAURICIO SCHIFFENBAUER C.I.A.
CALLE 25 DE MAYO 222
ASUNCION, PARAGUAY
CONTACT: MR. MAURICIO SCHIFFENBAUER, PRESIDENT-MANAGER
PHONE: 48619

COMMENT: MR. SCHIFFENBAUER, AND HIS FAMILY HAVE BEEN IN THE
TEXTILE BUSINESS FOR ALMOST 40 YERRS. HIS FIRM IS ONE OF
THE LEADING IMPORTERS OF TEXTILES. SCHIFFENBAUER IS
FLYING TO NEW YORK FOR BUSINESS AND WILL BE HAPPY TO MEET
WITH BARON ZIPPERS AND DISCUSS THEIR PROPOSAL. SCHIFFENBAUER
SEEMS WELL-SUITED FOR BARON'S REQUIREMENTS.

2. A. MARTINEZ E HIJOS S.A.C.
CALLE 25 DE MAYO 471
ASUNCION, PARAGUAY
CONTACT: MR. VICTOR MARTINEZ
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PHONE: 90695

COMMENT: A SECOND GENERATION OF THE MARTINEZ FAMILY IS
MANAGING THIS WELL-KNOWN FIRM WHICH FOR 45 YEARS HAS BEEN
HANDLING TEXTILES, BUTTONS, THREAD, SEWING NOTIONS, AND
TRIMMINGS. CURRENTLY THIS COMPANY IMPORTS ZIPPERS FROM
VARIOUS COUNTRIES, BUT MR. VICTOR MARTINEZ IS INTERESTED

IN BARON'S QUALITY AND TERMS.

3. VARZAN HERMANOS S.A.
CALLE MEXICO ESQUINA 25 DE MAYO
ASUNCION, PARAGUAY
CONTACT: MR. EFRAIN VARZAN
PHONE: 91712

COMMENT: THE VARZANS HAVE BEEN IMPORTING TEXTILES FOR 27 YEARS AND HAVE BECOME ONE OF THE LEADING FIRMS IN THIS BUSINESS. MR. EFRAIN VARZAN IMPORTS ZIPPERS THROUGH LOCAL REPRESENTATIVES OF FOREIGN MANUFACTURERS BUT WOULD LIKE TO INSPECT BARON'S QUALITY BY RECEIVING SAMPLES AND DISCUSSING THEIR TERMS.

APPROVED: EDWARD B. O'DONNELL PREPARED: R. MARTI.
BRIGGS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 18-Nov-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
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From: ASUNCION
Handling Restrictions: n/a
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Original Previous Classification: n/a
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Review Date: 16-Feb-2005 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 541370
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST FOR BARON ZIPPERS, LTD., NEW YORK, NY
TAGS: BEXP, PA
To: STATE
Type: TE
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Review Markings:
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